

## Cincinnati Children's Youth/Family Sports Sponsorships

Cincinnati Children's actively seeks opportunities to promote the goods and services it provides to the community. Through partnerships with sports organizations, Cincinnati Children's commits to a small number of local youth- and family-oriented sports sponsorships each year (fewer than 20), based on certain criteria and a very limited budget.

As you can imagine, many local sports organizations think of Cincinnati Children's when seeking sponsors, therefore, we consider a wide variety of opportunities and must be very selective when choosing which opportunities are appropriate for the hospital's participation and dollars.

All sports-related sponsorship (or advertising) opportunities should be presented to our local marketing team. Please review the criteria below before contacting us with a sports sponsorship opportunity.

Criteria for sponsorships that we consider for the organization:

- Geographically targeted within the Greater Cincinnati/Northern Kentucky area, with emphasis on communities where Cincinnati Children's has a location (i.e., Liberty Township/West Chester, Green Township/Westside, etc.)
- Children's sports but family sports are also considered
- Venues that include a variety of sports are more desirable
- Events that include multiple teams or schools over a day or two
- Reach the parent/family target on a large scale 10,000+ for 1-, 2- or 3-day events, more than 100,000 annually for venues
- Involve multiple teams, clubs, etc., rather than just one for two reasons:
  - 1. We don't want to be a team's only or primary source of financial support because if we should have to stop supporting it in the future, we wouldn't want that team to suffer
  - 2. One team usually cannot meet our 'large scale' criteria
- Include a website presence
- Offer advertising opportunities in the form of banner ads, program ads, and website logo with link back to our site
- Require no more than an annual contract with first right of refusal for following year

If you believe your organization meets these criteria, call 513-636-4420 or email us at <u>sports\_sponsorship@cchmc.org</u>.